

Message Text

UNCLASSIFIED

PAGE 01 QUITO 02922 051459Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----060635Z 017140 /12

R 051233Z MAY 77
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 4180
AMCONSUL GUAYAQUIL

UNCLAS QUITO 2922

E.O. 11652: N/A
TAGS: BEXP, EC
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 331/01/P0063

2. 050477

3. R. HEFFERN

4. 331 ECUADOR

5. IAD

6A. CONTACT
6B. PETER BOHMAN, PRESIDENT
6C. AIRE COMPRIMIDO CIA. LTDA.
6C. AIRE COMPRIMIDO CIA. LTDA.
IVAN BOHMAN CIA. LTDA.
P. O. BOX 1317
GUAYAQUIL, ECUADOR

7. TELEX: 3205 BOMAN ED TEL: 307-060

8. FINANCIAL REFS: BANCO HOLANDES UNIDO; BANCO DEL
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PAGE 02 QUITO 02922 051459Z

PACIFICO; BANCO DE LONDRES Y AMERICA DEL SUR -- ALL
IN GUAYAQUIL. TRADE REF: ATLAS COPCO AB, STOCKHOLM,
SWEDEN.

9. 112

10. DESCRIPTION

3433XXX-0000. SOLAR HEATING EQUIPMENT FOR HEATING
WATER AND FOR SPACE HEATING, FOR USE IN DOMESTIC, APARTMENT
HOUSE, AND INDUSTRIAL APPLICATIONS.
PETER BOHMAN IS WELL AND FAVORABLY KNOWN TO THE COMMERCIAL
SECTION. AIRE COMPRIMIDO IS AN IMPORTER OF A LARGE LINE OF
PNEUMATIC EQUIPMENT, AND SEEKS TO DIVERSIFY INTO SUBJECT
SOLAR EQUIPMENT. MR. BOHMAN CLAIMS CURRENT ANNUAL SALES
16 MILLION SUCRES (APPROX. US\$600 THOUSAND).
AIRE COMPRIMIDO IS PART OF A GROUP OF FAMILY-OWNED COMPANIES,
THE FIRST OF WHICH WAS FOUNDED IN 1935. PRODUCT LINES IN
THIS GROUP INCLUDE, INTER ALIA, ELECTROLUX VACUUM CLEANERS,
BRIGGS AND STRATTON ENGINES, AND ITT MARLOW VALVES. FURTHER
INFORMATION AVAILABLE ON REQUEST.
ENGLISH CORRESPONDENCE ACCEPTABLE.
ANY INFORMATION OF A GENERAL NATURE PERTAINING TO SOLAR
HEATING THAT USDOC CAN SUPPLY TO AIRE COMPRIMIDO WOULD BE
APPRECIATED.
BLOOMFIELD

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 05-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO02922
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770159-0317
Format: TEL
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770589/aaaaczkg.tel
Line Count: 80
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a06a179a-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2628285
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, EC
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a06a179a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009